



Another innovation by Cargomind Sdn Bhd

Courier Business Proposal

For Haj & Umrah Pilgrims



Strictly Private and Confidential



6-3-1 JALAN SETIA PRIMA L U13/L
SETIA ALAM 40170 SHAH ALAM SELANGOR

LICENSED BY **cargomind**[®]

MULTIMODAL TRANSPORT OPERATOR



**AKTA PERKHIDMATAN POS 2012 (AKTA 741)
POSTAL SERVICES ACT 2012 (ACT 741)**

**LESEN PERKHIDMATAN BUKAN SEJAGAT
NON-UNIVERSAL SERVICE LICENCE**

**ASAL
ORIGINAL**

No. Siri: LPP-1
Serial No.: LPP-1

No. Lesen: LPP-1/2020/A/12 (2)
Licence No.: LPP-1/2020/A/12 (2)

MENURUT SEKSYEN 10 AKTA PERKHIDMATAN POS 2012
PURSUANT TO SECTION 10 OF THE POSTAL SERVICES ACT 2012

Lesen adalah diberikan kepada
A licence is granted to

**CARGOMIND SDN BHD
(200801018102)**

di mana pejabat berdaftaranya beralamat di:
whose registered office is at:

No 6-3-1, Jalan Setia Prima (L) U13/L, Setia Alam Seksyen U13, 40170 Shah Alam,
Selangor

untuk memberi **Perkhidmatan Kurier (Lesen A)**
to provide **Courier Service (Licence A)**

berkuatkuasa mulai **01.12.2020** hingga **30.11.2023** tertakluk kepada syarat-
syarat berikut:
with effect from **01.12.2020** until **30.11.2023** subject to the following conditions:

WHO WE ARE?

Kargomind Express is courier service provider, another innovation by Cargomind Sdn Bhd.

- ❖ A licensed Multimodal Transport Operator (MTO) by MOF
- ❖ Courier License Type 'A' by MCMC
- ❖ In operation > 10 years
- ❖ Launched courier services "**Kargomind Express**" in 2019
- ❖ Ventured into KSA in 2022: courier services for outbound haj pilgrim's personal effects
- ❖ Being the preferred service provider due to affordable rates and customer service

We are seeking collaboration with Travel Agencies based in Malaysia to provide premium courier services at a competitive price for Umrah and Haj pilgrims to outbound their personal effects from KSA to Malaysia.

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ISSUES FACE BY JEMAAH

- **Lack of dedicated courier service** providers from KSA to Malaysia for umrah, unlike the haj season
- **Lack of accessibility** to deliver services at place of accommodation
- **Hight cost** of delivery to Malaysia.

- *Kargomind Express with collaboration with Alpha Cargo Services is ready to serve Umrah and Haj Pilgrims*
- *Kargomind Express with collaboration with Travel Agency to pick up from Jemaah Accommodation/Hotel and Shops.*
- *Kargomind also will provide empty boxes and packing materials.*
- *Kargomind Express offer 3 packages of delivery :*
 1. *Express Delivery (within 7 days)*
 2. *Standard Delivery (within 14 days)*
 3. *Economy Delivery (Within 30 days)*

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OBJECTIVE

Collaborate with Umrah & Haj Travel Agency to provide premium courier services under the brand Kargomind Express for Umrah & Haj Season pilgrims from Holy Land

OUR SERVICES

1

Collection

of parcels from designated hotels or merchants at scheduled times

Packaging Materials
Empty Boxes and etc



2

3

Packing, Wrapping
and **Weighing** services



Freight Consolidation

Air / Sea (scheduling and booking)



4

5

Authority Liaison
(Both Departure and Arrival Country)



Last Mile

Delivery in Malaysia



6

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PERKHIDMATAN PENGHANTARAN
BAGASI KE **MALAYSIA**



kargomind
express
Another innovation by Cargomind Sdn Bhd

Economy
SAR 15.00/KG

Standard
SAR 20.00/KG

Express
SAR 28.00/KG

Sabah, Sarawak dan Labuan (+ SAR 8.00)

KAMI TERIMA
MasterCard VISA FXP
Debit, Kredit & Online Banking Payments

© KARGOMIND EXPRESS f KARGOMIND EXPRESS HAJI.KARGOMIND.COM
***Tertakluk kepada terma dan syarat

DELIVERY PACKAGES

- ❖ Carton Box
- ❖ Wrapping material and services



Note: If Jemaah request for box, SAR10.00 per box will be charge and REBATE will be applied when Jemaah make a full payment for the Delivery Chargers.

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KARGOMIND EXPRESS BUSINESS NETWORK

Facilities in KSA

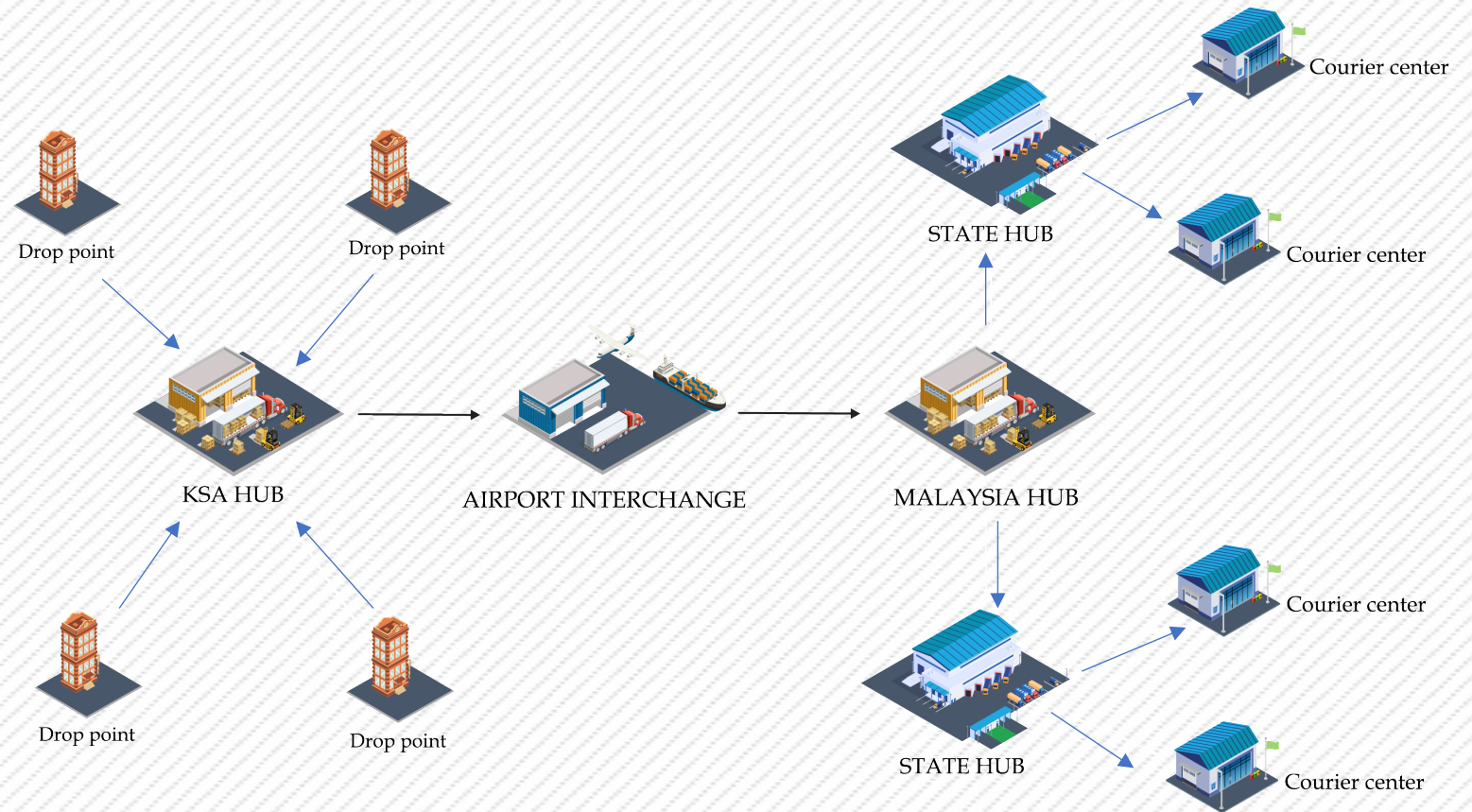
1. Offices in Jeddah, Makkah and Madinah.
2. Warehouse at Jeddah and Madinah
3. (our *International Hub*).
4. Merchant Drop Points
5. Trucking Vehicles

Shared Facilities

1. Airport Interchange

Facilities in MY

1. Country Hub
2. State Hub
3. Courier Centre's and Delivery Agents Nationwide

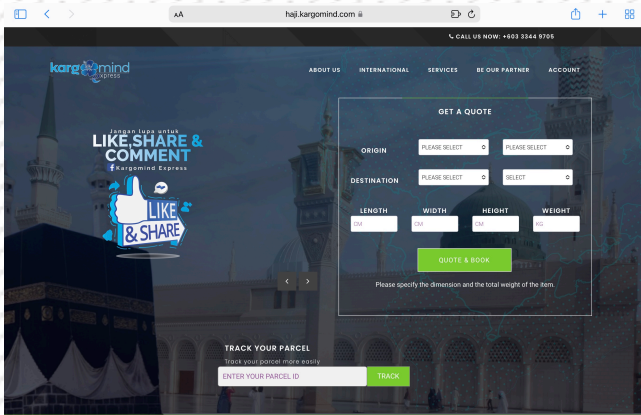


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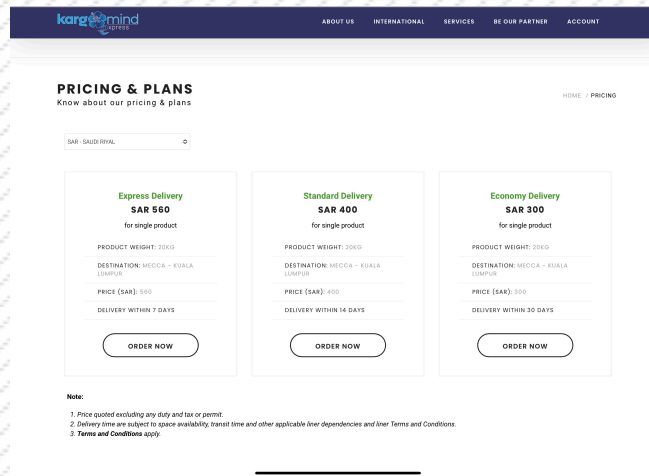
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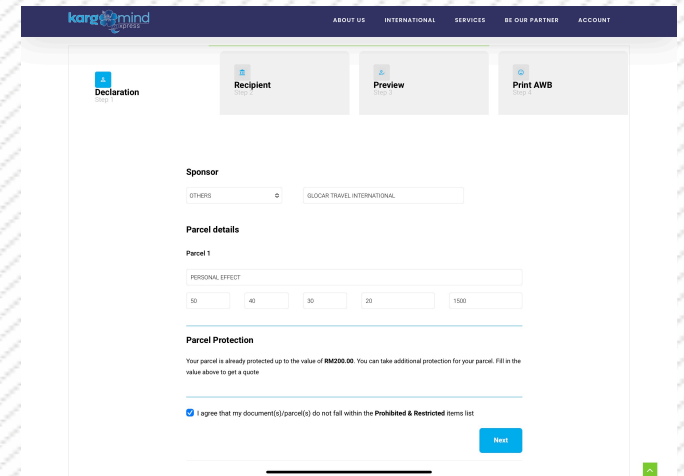


CULTIVATING IDEAS FOR BETTER SHIPPING

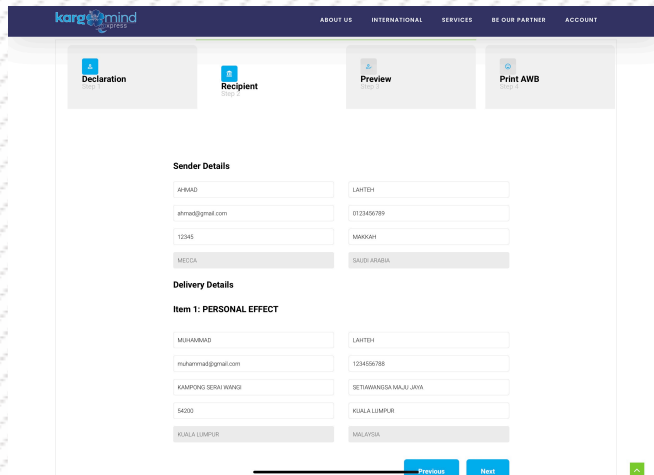
1. Please log in haji.kargomind.com
2. Select Origin, Destination and Weight/Dimension to get Price of Delivery



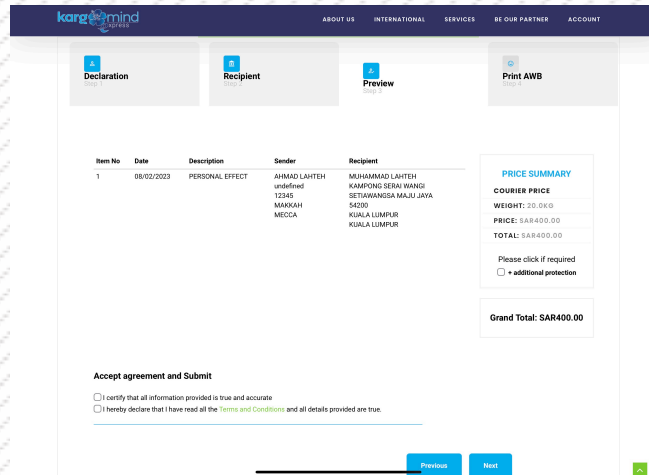
1. Package offered with SAR and MYR
2. Select your package



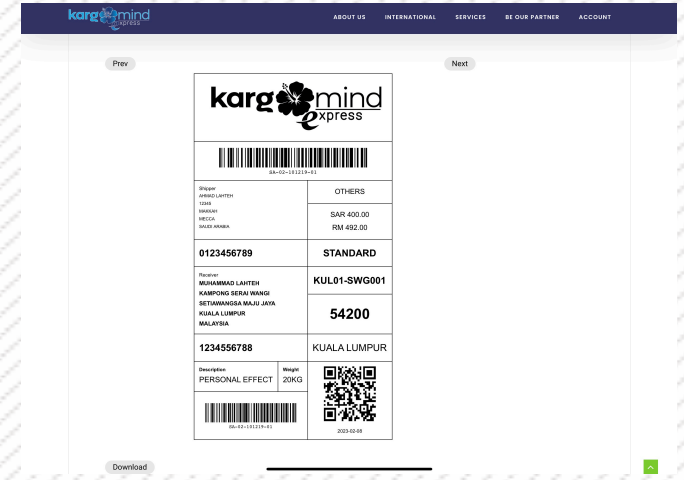
1. Declaration of parcels detail



1. Declaration of Sender and Receiver details



1. Declaration summary to confirm and insurance if required.



1. Airwaybill generated as declared by sender
2. Print and stick on Box/Parcel.
3. This AWB consider as Payment Receipt



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TRAVEL AGENCY SCOPE

- a. Promote **Kargomind Express's** services to the Jemaah travelling on Umrah and Haj package.
- b. Provide “working space” to wrap and store boxes prior to collection.
Recommendation is to use Mutawwif's room or TA designated booth.
- c. Coordinate with Kargomind Express's local representative for parcel collection. Minimum weight required will be 100kg (i.e. 5 boxes)
- d. Collect on behalf of Kargomind Express any monies due by the Jemaah being for delivery charges (if any)
- e. Meet Kargomind Express's representative at the appointed time to ensure accessibility of personnel to collect parcels

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COMMISSION PACKAGE



PACKAGE A - 15%

- **Promotion**

- **Storage Area**

- **Packing & Labelling**

- **Wrapping**

- **Preparing AWB**

PACKAGE B - 10%

- **Promotion**

- **Storage Area**

- **Packing & Labelling Area**

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THANK YOU

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